

[Supplementary Material] Outline of Main Products Sales for 2026 1Q

Canon Marketing Japan Inc.

Y/Y changes in unit or amount

■IT Solutions

Consolidated

		FY2025 vs FY2024					FY2026 vs FY2025		Previous Forecasts
		1Q Results	2Q Results	3Q Results	4Q Results	Full Year Results	1Q Results	Full Year Forecasts	Full Year Forecasts
SI/Solutions	Amount	+1%	+1%	+4%	+10%	+4%	+5%	+11%	+11%
Service/Outsourcing	Amount	+27%	+8%	+7%	-2%	+9%	+5%	+8%	+8%
IT Products/System construction	Amount	+30%	+8%	+14%	+4%	+13%	+2%	-8%	-8%

Network Camera	Amount	-0%	+53%	+4%	+7%	+13%	+32%	+15%	+15%
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■Canon Products & Other

Non-consolidated

		FY2025 vs FY2024					FY2026 vs FY2025		Previous Forecasts
		1Q Results	2Q Results	3Q Results	4Q Results	Full Year Results	1Q Results	Full Year Forecasts	Full Year Forecasts
MFP including Rental Machine	Unit	-3%	+7%	+9%	+6%	+5%	+8%	+4%	+4%
Service & Support	Amount	-4%	-1%	-1%	-2%	-2%	+0%	-1%	-1%
Laser Beam Printer (LBP)	Unit	+4%	+2%	-1%	-7%	-1%	-4%	+8%	+8%
LBP Cartridge	Amount	-3%	-0%	-1%	-3%	-2%	+0%	-2%	-2%

Consolidated

Commercial Printing	Amount	+5%	+10%	+10%	-1%	+6%	+5%	+0%	+0%
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Non-consolidated

		FY2025 vs FY2024					FY2026 vs FY2025		Previous Forecasts
		1Q Results	2Q Results	3Q Results	4Q Results	Full Year Results	1Q Results	Full Year Forecasts	Full Year Forecasts
Interchangeable Lens Camera	Unit	-15%	-12%	-25%	+19%	-7%	+18%	+3%	+3%
Inkjet Printer (IJP)	Unit	-14%	-8%	-14%	-0%	-8%	-7%	-4%	-4%
IJP Cartridge	Amount	-7%	-7%	-5%	-9%	-7%	-3%	-4%	-4%

*Starting from FY2026, the name of 'SI Services', 'Maintenance and Operation Service/Outsourcing' and 'IT Products and System Sales' were changed into 'SI/Solutions', 'Service/Outsourcing' and 'IT Products/System Construction' respectively. Concurrently, the basis of aggregation for the three categories was changed and 'FY2025 results' in 'FY2026 vs. FY2025' is recalculated accordingly.

*Forward-looking statements and results forecasts presented in this material are based on the management's assumptions using currently available information and therefore contain inherent risks and uncertainties.

As a consequence, due to a range of possible factors, actual results may materially differ from the forecasts.